

Upcoming Call for Proposals in the Climate Policy and Governance and Clean Energy Sectors

Market Engagement Webinar

Agenda

13.00 (SAST)
Welcome and introduction to UK PACT

13.15 South Africa-UK PACT – Call for Proposals

13.55Application process and requirements

04 14.25 Q&A ? Q&A

14.55Wrap-up and next steps

Welcoming remarks

Lisa Weedon

Deputy High Commissioner, British High Commission Pretoria

Introduction to UK PACT



Africa & India Team Leader, UK PACT Foreign, Commonwealth and Development Office

UK PACT: Partnering for Accelerated Climate Transitions

UK PACT (Partnering for Accelerated Climate Transitions) is a unique capacity-building programme.

The programme is jointly governed and funded by the UK Government's Foreign, Commonwealth and Development Office (FCDO) and the Department for Energy Security and Net Zero (DESNZ) through the UK's International Climate Finance

UK PACT works in partnership with countries with high emissions reduction potential to support them to implement and increase their ambitions for tackling climate change

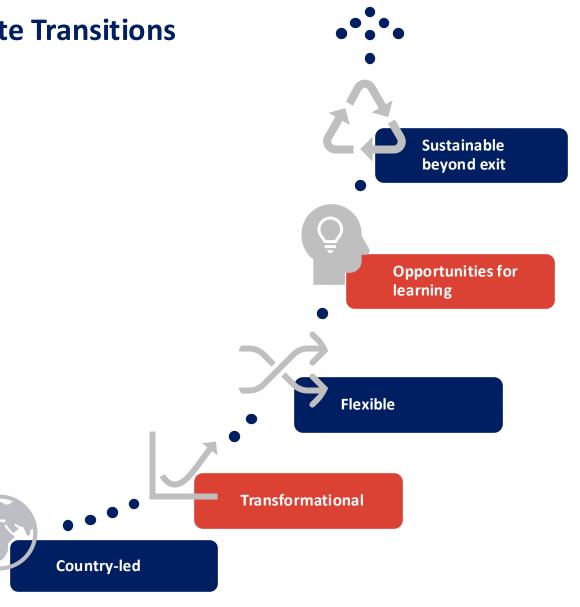
UK PACT forms a key part of the UK's technical assistance offer under the Just Energy Transition Partnership (JETP).



UK PACT: Partnering for Accelerated Climate Transitions

UK PACT delivers impact through a combination of grant funding for longer term capacity-building projects and the rapid mobilisation of short-term expertise for expert deployment opportunities.

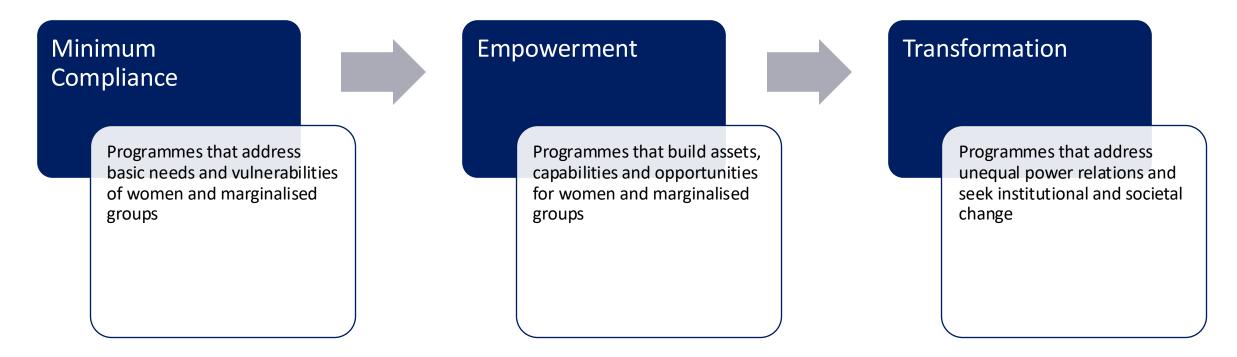
Capacity building activities must be delivered according to the key principles of effective technical assistance:



Supporting an inclusive transition

Gender Equality, Disability and Social Inclusion (GEDSI)

UK PACT seeks to increase ambition on **inclusion** and **gender equality** and shift the approach from minimum compliance towards empowerment and transformation

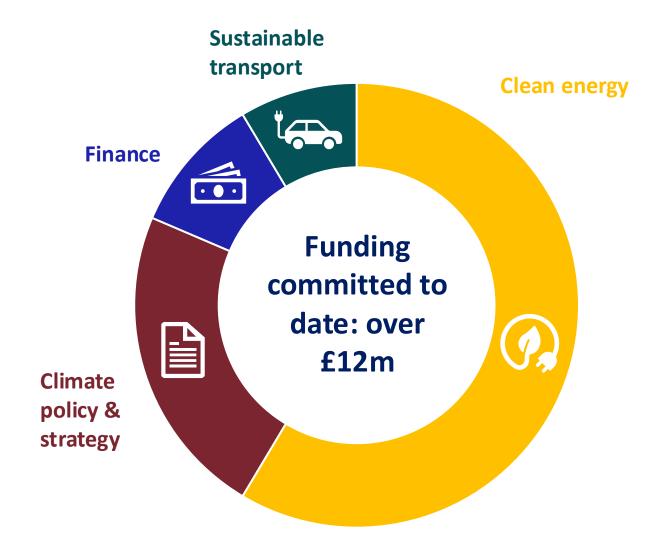


To achieve these objectives, GEDSI considerations are mainstreamed across the programme and built into its outputs accordingly

South Africa-UK PACT Country Programme

UK PACT has been partnering with South Africa since June 2020 to support the acceleration of the just transition and a **low-carbon economic recovery** after the COVID-19 pandemic.

To date, UK PACT projects in South Africa have helped to drive the just transition through technical assistance for increased renewable energy uptake, sustainable transport, green finance, and climate policy and strategy initiatives.



South Africa-UK PACT Call for Proposals

Nikki Funke

Country Lead, UK PACT South Africa

UK in South Africa: building capacity for a just transition

As a demand-informed programme, the South Africa-UK PACT Country Fund aims to align its support with the Government of South Africa's existing plans and policies.

Following engagement with the South African Government and key stakeholders, UK PACT is launching a call for proposals for projects across two sectors:



Climate policy and governance



Clean energy

We are asking for proposals across two sectors

A combination of targeted and broad areas of support have been identified

2 projects with a targeted terms of reference

2 thematic areas with a broad terms of reference

- Project 1: Supporting the AIDC-EC and the Eastern Cape Provincial Government in the review and update of the Eastern Cape Climate Change Response Strategy
- Thematic area 1: Enabling implementation of the Climate Change Act at subnational level

- Project 2: Supporting the Western Cape
 Government in the development of the Western
 Cape Integrated Resource Plan
- Thematic area 2: Advancing a Just and Clean Energy Transition through Local Action

1 grant award per project topic

Possibly multiple grant awards per theme, depending on strength of proposals and funding availability

Clarifying targeted and broad areas of support

What is a *targeted* terms of reference?

Terms of reference outlines specific activities and outputs which must be achieved.

Applications should cover the stated interventions as a minimum to ensure eligibility.

Guidance for government engagement:

The British High Commission Pretoria is leading government engagement for these targeted Terms of Reference.

We do not encourage applicants to have direct engagement with government on these projects during the bidding process or prior to receiving an award.

What is a *broad* terms of reference?

Terms of reference describe broad areas of support to meet SA Gov objectives and UK PACT programme outcomes.

Outline a non-exhaustive set of illustrative activities grouped under intervention areas. Applicants do not need to address every single activity, but may propose a cohesive set of interventions.

Guidance for government engagement:

Applicants are expected to engage with their selected sub-national counterparts to design projects which meet their specific needs and align with the ToR.

Letter of support to be signed by relevant MEC/HOD or MM/Mayor.

No Letter of Support required from the Counterpart

A Letter of Support from the selected Provinces / Municipalities **MUST**be included as part of your submission

Project 1

Targeted terms of reference

Eastern Cape Climate Change Response Strategy and Implementation Framework

Government counterparts: Automotive Industry Development Centre Eastern Cape (AIDC-EC), Eastern Cape Dept of Economic Development, Environment and Tourism (DEDEAT)

Sector: Climate policy and governance

Overview

- The project aims to update the Eastern Cape Climate Change Response Strategy (ECCCRS) for the period 2026–2036. This will involve reviewing and updating the 2010 Strategy's four core objectives to reflect current climate data, policy developments, strategic priorities, and GEDSI-aware responses to the differentiated impacts of climate change on the vulnerable.
- A Strategic Implementation Plan will be developed to translate the updated strategy into actionable steps, supported by a Monitoring and Evaluation (M&E) framework.
- Additionally, the project will identify and develop at least two strategic mitigation projects into fundable business cases or earlystage proposals, aligned with climate finance requirements to support effective implementation.

Key Activities

- Review and update of the ECCCRS to include the latest climate data and trends, Regional Climate Models, scenario modelling, etc.
- Development of a Strategic Implementation Plan and M&E Plan to support implementation.
- Development of business cases and/or project preparation for strategic mitigation projects, with a goal to access climate finance.
- Capacity-building and stakeholder engagement.

Required outputs

- Updated ECCCRS
- Strategic Implementation Plan and M&E Plan
- At least 2 business cases and/or early-stage project preparation support for strategic mitigation projects
- Supporting capacity-building initiatives

Project 2

Targeted terms of reference

Development of the Western Cape Integrated Resource Plan

Government counterpart: Western Cape Government Department of the Premier

Sector: Clean energy

Overview

- The project aims to develop a long-term Integrated Resource Plan for the Western Cape, spanning 2025 2050.
- The WCIRP will provide the evidence base to guide the Provincial Government and Western Cape municipalities on strategic priorities, targets, energy infrastructure development requirements, private sector participation, and optimal pricing pathways for different energy provision scenarios.
- The plan aims to support the province's capacity targets, emissions reductions goals, and economic growth objectives, while contributing to an accelerated just energy transition.

Key Activities

- Stakeholder engagement.
- Energy modelling, scenario modelling, and constraint and risk analysis.
- Optimal electricity generation allocation determination.
- Development of an electricity generation expansion plan.
- Development of a strategy for transmission and distribution alignment.
- Development of an implementation plan which can be utilised to accelerate action and investment.
- Lessons sharing and capability enhancement.

Required outputs

 Western Cape Integrated Resource Plan for 2025 – 2050, addressing optimal generation mix, electricity expansion planning, implementation planning, and integration with national plans and priorities.

Thematic Area 1

Broad terms of reference

Climate Change Act implementation support to Provinces, Districts, and Municipalities

Government counterparts: Department of Forestry, Fisheries and the Environment (DFFE), South African Local Government Association (SALGA), and various Provinces and Municipalities to be identified by applicants.

Sector: Climate policy and governance

Overview

This broad terms of reference seeks to deepen technical support to South African provinces and municipalities on the alignment of their policies, plans, and processes with the requirements of the Climate Change Act 22 of 2024.

The support builds on a set of guidelines developed by DFFE, in collaboration with SALGA.

Illustrative activities are grouped under 4 areas:

- Area 1: Consolidate existing information and conduct an analysis on the state of readiness for implementation of the Climate Change Act, gathering information from DFFE, provinces, and municipalities.
- Area 2: Support provinces and municipalities to improve Measurement, Reporting, and Verification (MRV) and climate change mitigation reporting in compliance with the Climate Change Act.
- Area 3: Direct support to sub-national governments (provinces / municipalities) on conducting needs and response assessments and developing inclusive climate change response implementation plans as required by the Climate Change Act.
- Area 4: Identify and develop mitigation actions with the goal of supporting provinces and municipalities to access climate finance for the implementation of priority response measures.

Illustrative outputs

- MRV framework for tracking and reporting climate actions at provincial and local levels.
- Capacity-building materials and tools on climate change mitigation.
- Provincial / Municipal Needs and Response Assessments and Climate Change Response Implementation Plans.
- Pilots, business cases, and pathways for accessing climate finance based on the Climate Change Response Implementation Plans developed.

Thematic Area 2

Broad terms of reference

Advancing a Just and Clean Energy Transition through Local Action

Suggested government counterparts: SALGA, DBSA, IDC, DTIC, COGTA, Provinces, Municipalities

Sector: Clean energy

Overview

- This broad terms of reference seeks targeted, practical interventions that drive change on the ground while strengthening systemic enablers to accelerate a just transition.
- The pace of just transition implementation at the local level remains slow due to capacity constraints within municipalities and a lack of scalable, investable initiatives.
- Strategic efforts such as the Just Transition Framework and the South African Renewable Energy Masterplan (SAREM) must now translate into localised, inclusive, communityfocused action that delivers tangible benefits.

Illustrative activities are grouped under 3 areas:

- Area 1: Economic diversification and local development of clean energy value chains
- Area 2: Institutional capacity for enhanced delivery of clean energy and energy efficiency initiatives
- Area 3: Community Resilience and Social Compacts for a Just Transition

Illustrative outputs

- Investment-ready business cases in priority green economy value chains in municipalities with significant just transition vulnerabilities.
- Tested business models, technologies, or financing approaches supporting clean energy, storage, and economic diversification.
- Pilot projects that support a shift from legacy industries to green energy solutions.
- Research, case studies, policy briefs, and public communication materials.
- Localised plans or roadmaps co-created with communities to enhance resilience against job losses or energy price shocks, with integrated livelihood measures.



GEDSI opportunities across the sectors

Clean energy

- Women represent a significant proportion of energy consumers as primary users and managers of energy in the household. Consulting with different groups to develop a focused baseline assessment could enable a GEDSI-sensitive response to realise potential demand and reach new customers (e.g., clean cooking using green fuels).
- Identifying value chain opportunities (e.g., waste collection and sorting) and removing barriers faced by small businesses and marginalised groups.
- Promoting skills development opportunities to secure the futures of individuals and businesses in shrinking value chains.
- Facilitating increased engagement of women, youth, poor households, people with disabilities, those historically disadvantaged and other marginalised groups in decision-making, public consultation, and participatory planning.
- Enhanced needs assessments to better understand energy and employment needs and opportunities.

Please refer to the UK PACT Resources Page for practical GEDSI guidance and inspiration

www.ukpact.co.uk/about/resources

Climate policy and governance

- Communications materials should be accessible for a diverse audience, including people with disabilities, to effectively share information and combat misinformation.
- To capture diverse stakeholder perspectives, engagement materials should meet the needs of a diverse audience.
- To identify inclusive recommendations and actions, a wide range of stakeholders need to be meaningfully engaged, including women's rights organisations, LGBTQI+ organisations, organisations of people with disabilities, and youth groups.
- Systematically taking into account the differentiated needs, knowledge, experiences, and priorities of women, youth, historically disadvantaged, and other marginalised groups in all project activities, can contribute to improved evidence and policymaking.

Application process and requirements

Deney van Rooyen

South Africa-UK PACT, Palladium

The upcoming Call for Proposals

- Projects will be selected through a one-stage open and competitive call for proposals
- The duration of each project will be up to 12 months
- Projects are expected to start in October 2025
- Grants of up to £ 500,000 per project per financial year (Apr-Mar) may be awarded to successful applicants
- All projects must be delivered on a not-for-profit basis. Eligible costs will include:
 - Personnel time required to deliver activities
 - Reasonable travel and subsistence costs for receipted actual expenditures only
 - Other costs directly related to activities and outputs (workshops, seminars, production of reports, translation etc.)
 - For-profit organisations may apply, noting that profit cannot be included in costs
- We cannot award funding for tangible assets or capex e.g. cars, machinery, solar panels.
 Applications which include this will be ineligible.

Organisation eligibility

- ✓ Think tanks, academic institutions, NGOs, private companies, professional associations or similar organisations that have the knowledge, skills and experience to deliver technical assistance projects relating to one of the thematic areas outlined.
- ✓ For-profit organisations can participate both within a consortium or as the lead implementing partner of a proposal; however, projects must be delivered on a not-for-profit basis.
- Government agencies, Government departments and state-owned entities are not eligible to receive UK PACT funding, either as a lead organisation or partner in a consortium.
- ✓ However, as part of this call for proposals National and Provincial Government Enterprises (i.e. only public institutions listed in PFMA schedules 3B and 3D for 2025) may form part of consortia as downstream partners but may not apply as the lead implementing partner.
- Organisations with experience in delivering similar projects are encouraged to apply.
- Projects may require multiple expertise we encourage consortia of organisations to coordinate to deliver projects. We will facilitate consortium-building through a post-event survey.
- ✓ Locally led consortia are encouraged, and we encourage that all consortia have at least one local partner.



Eligibility checker

Want to check if your project is eligible PACT funding in general, by reading our

Q. Is your project aligned with at least one of t

YES

NO

Q. Is your organisation eligible to apply for UK

YES

NO

Q. Are your project activities and costs eligible Please note: we cannot award funding for infroverheads.

YES

NO

How to respond to the terms of reference

A combination of targeted and broad areas of support has been identified

Targeted terms of reference (projects)

- Proposals must provide a comprehensive solution for at least one of the stated projects.
- Proposals should address the stated activities as a minimum.
- You may apply to multiple projects, but cannot apply more than once to the same project (this does not apply to subcontractors).
- Projects should be applied to separately and cannot be combined.
- Each proposal will be assessed independently.
- Proposals should demonstrate what outputs and outcomes they will achieve within one year.

Broad terms of reference (thematic areas)

- Proposals may address one or more of the stated intervention areas.
 The solution should be well conceptualised and should address the stated objectives and aims.
- The activities described in the ToR are illustrative and innovative responses are welcomed.
- You may apply to multiple projects, but cannot apply more than once to the same project (this does not apply to subcontractors).
- Thematic areas should be applied to separately and cannot be combined.
- Each proposal will be assessed independently.
- Proposals should demonstrate what outputs and outcomes they will achieve within one year.

NO Letter of Support required

A Letter of Support from the selected Counterparts / Provinces / Municipalities **MUST** be included as part of your application

UK PACT Selection criteria

Selection criteria will focus on grant project design and potential impact, project and financial management and GEDSI. The selection criteria will be outlined in the terms of reference.

There will be a strong emphasis on:

- The extent to which projects respond to the objectives outlined in the Terms of Reference
- The degree to which projects fit within the overall UK PACT Theory of Change
- The extent to which gender equality, disability and social inclusion have been given priority within the project plan and outputs - this includes consideration of South Africa's equity goals and frameworks (B-BBEE)
- The plans for managing the project, including confidence that evidence of outputs achieved and progress reporting will be delivered on schedule
- The plans for ensuring value for money

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Indicative process and timeline

One stage process for the selection of projects

Deadline for clarification questions: 25 July 2025, 17:00 SAST

Consolidated answers to clarification questions will be published on the South Africa-UK PACT web page on 14 July, 21 July, 28 July

For more information, visit www.ukpact.co.uk

Results monitoring and case studies

- Proposals will include the submission of a Theory of Change describing proposed project outputs and their expected impact
- The outputs proposed by projects should be aligned with the 4 output types in the UK PACT Theory of Change (ToC)
- Each project will be required to develop a case study and guidance will be provided
- Further guidance on UK PACT's programme level MEL framework is available in our Applicant Handbook

UK PACT Outputs

Skills & capabilities enhanced

Recommendations proposed

Knowledge products created / communication products disseminated

Networks established / strengthened

UK PACT: High level theory of change

Outputs

Skills enhanced and capacities built

Inputs

Project activities and technical expertise

Innovative models, including policy, accelerated and/or piloted

Knowledge, evidence and learning generated and shared

Partnerships and networks established and strengthened

Intermediate Outcomes

Adoption of enhanced models and enhanced capabilities

Outcomes

Implementation of models that deliver accelerated and ambitious emissions reductions.

Impact

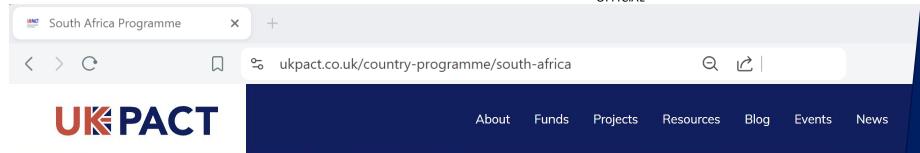
Accelerated emissions reductions that support just transitions

Planning for project management

UK PACT projects can be demanding due to the requirement to submit evidence of all outputs that have been achieved. Applicants must ensure there is sufficient resourcing within teams and in budgets to meet these expectations.

- Projects will be expected to report on project outputs as they are achieved.
- Projects will be expected to complete technical, financial and risk reporting on a quarterly basis.
- Projects will be need to present on progress on a monthly basis.
- Project management, results measurement (MEL reporting) and GEDSI are all priorities for UK PACT and we encourage
 applicants to plan and budget for these tasks adequately.
- All projects need to appreciate the current energy context in South Africa and ensure their work promotes greater energy security and equality.

UK PACT will carry out an annual review process to ensure quality delivery and responsiveness to the South African Government's needs and objectives.







UK PACT has been partnering with South Africa since June 2020 to support the acceleration of the just transition and a low-carbon economic recovery after the COVID-19 pandemic.

All applications must be made through the South Africa-UK PACT webpage.

Once the call is live, the current call for proposals will be visible on the website, with the option to apply.



Current Calls for Proposals

Sustainable transport sector

The Thailand UK PACT sustainable transport sector Call for Proposals is now live. The deadline for submitting your application is 18 September 2024 at 18:00 ICT/ 11:00 UTC.

Click here to learn more

Green finance and carbon markets sectors

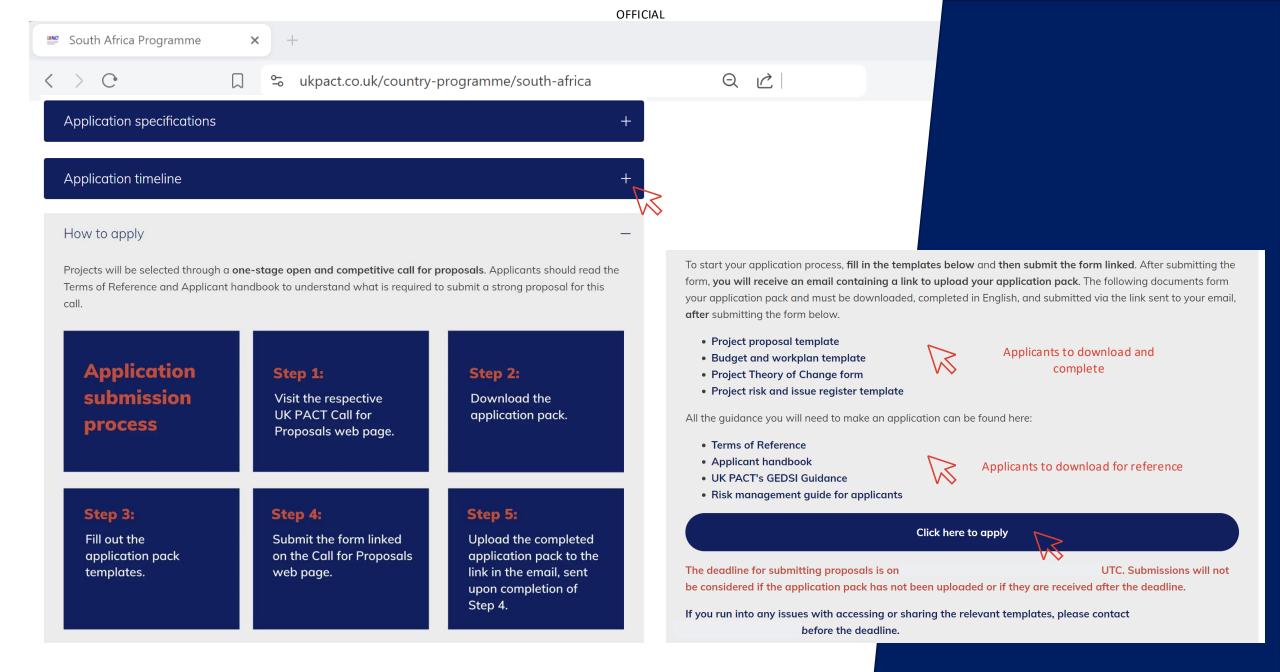
The Thailand UK PACT green finance and carbon markets Call for Proposals is now live. The deadline for submitting your application is 25 September 2024 at 18:00 ICT / 11:00 UTC.

Click here to learn more



If you run into any issues with accessing or sharing the relevant templates, please contact southafrica@ukpact.co.uk before the deadline.

We suggest submitting your application long before the deadline to avoid last-minute complications.

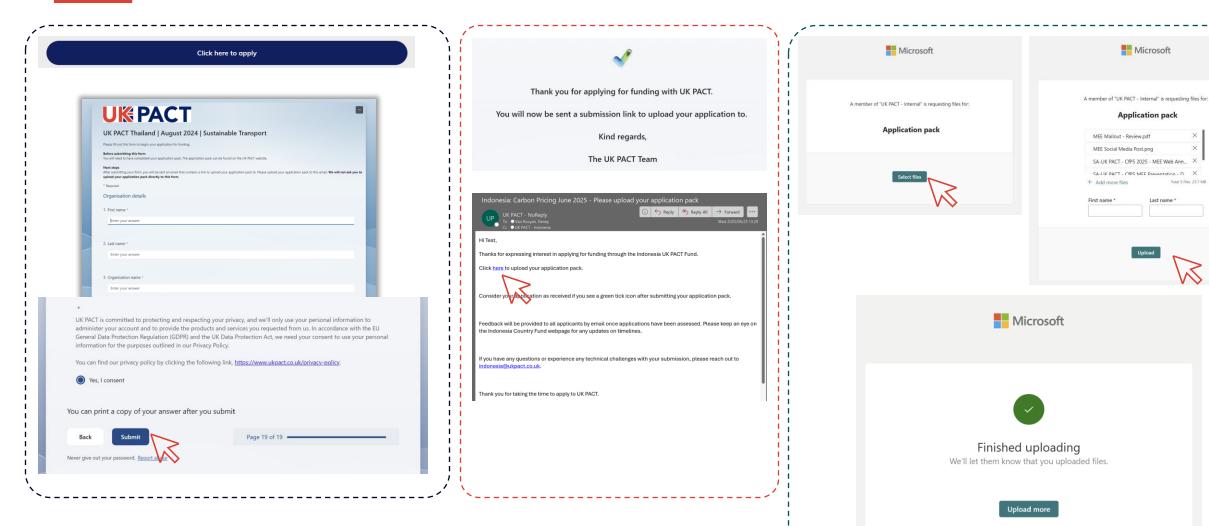


Microsoft

Application pack

Completing an application

You will submit your application once all of your documents are ready and will upload all documents to the link sent to you by email. Incomplete applications will not be evaluated.



For more information, visit www.ukpact.co.uk

Images are examples only **OFFICIAL**

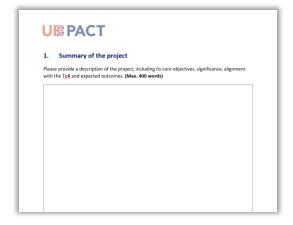
Completing an application

4 UK PACT templates must be completed for an application to be eligible.

These templates will be available for download on the South Africa-UK PACT web page once the call is live.

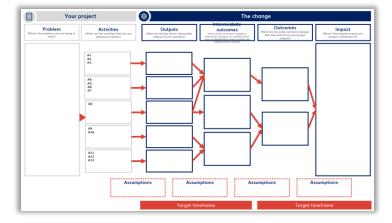
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UK PACT Project Proposal Template



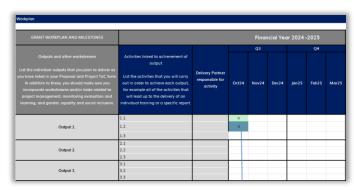
3

Project Theory of Change Template



7

UK PACT Budget and Workplan Template



4

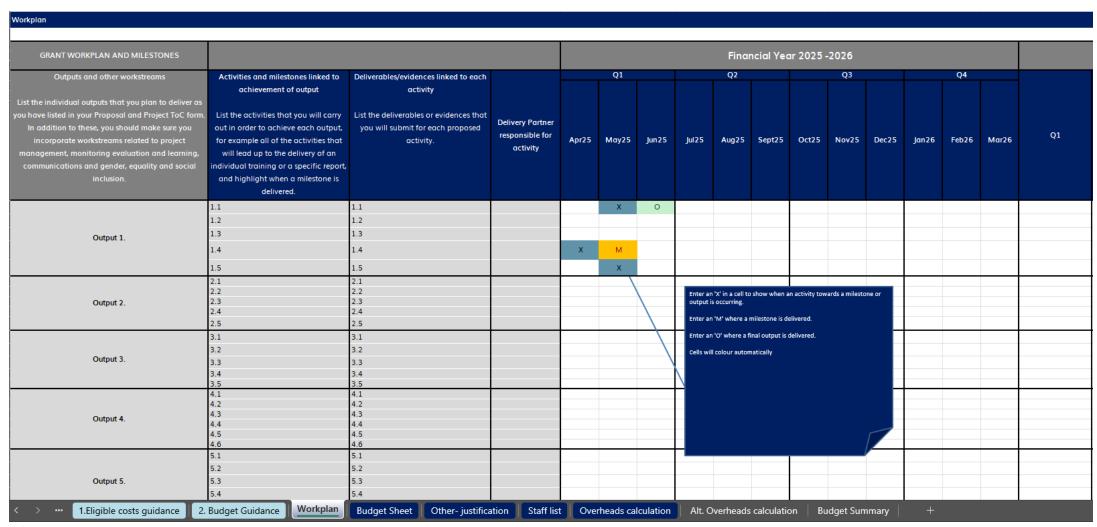
Project Risk Register Template

Risk Category	▼ Description
Context	Risks include political developments, the economic/sectoral setting, other macro-economic factors and sources of risk such as conflict.
Delivery	Risks related to the delivery of the project including those associated with partners in the delivery chain: Timescales and reality of meeting them;
	technical complexity of the project, technical approach problems, scope creep, missed deliverables, poor quality deliverables.
Fiduciary	Funds not being used for the intended purposes and/or not being properly accounted for: leakage, corruption, fraud, financial mismanagement,
	conflict of interest, contract/procurement fraud (bid riggin, facilitation payment, price fixing, non-competitive tendering), payment fraud, salary and
	expense fraud, currency fluctuations, underspend against the budget
Operational	Risks include business interruption or lacking capacity and capability to manage the project activities and outputs. For example, risks that affect
	the resourcing/recruitment of the project, inability/weaker coordination/management capacity between consortium partners, procurement
	challenges, cyber security/IT threats, health and safety, travel plans
Safeguarding	Risks include direct/indirect harm to staff, project partners, communities, stakeholders involved in the project. Includes risk of harm not caused by
	Implementing Partner but associated with the sector/project. Includes risks of social exclusion.
Reputational	Risks include negative media attacks, reporting or other perceptions of the project or PACT programme.
Security	Though usually a subset of contextual risks, specific risks arising from security situation in area of operation - civil unrest, conflict, crime, natural
	disasters and terrorism
Likelihood	Definition
Rare	Would be a one-off event or require unique/exceptional chain of events to trigger; the type of event that might happen once every 10-50 years
	Not impossible, but exposure is not anticipated to happen in normal circumstances over lifetime of project; occurrence would be unusual/not
Unlikely	expected
Possible	Some evidence that it will occur; frequency of exposure is occasional
Likely	More likely than not to happen; exposure is anticipated over lifetime of project
Almost Certain	About to or expected to occur; definitive signs that exposure will happen over lifetime of project

Images are examples only

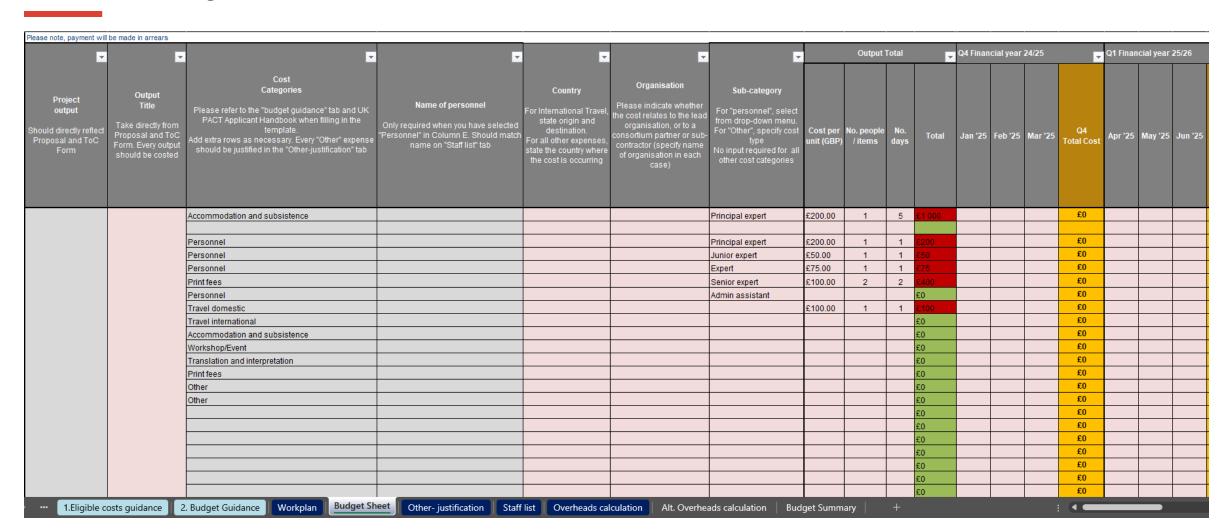
Budget & workplan template

Screenshot of workplan



Budget & workplan template Cont.

Screenshot of Budget



List of reference documents to complete an application

All the guidance you will need to make an application will be found on the web page; this includes:

- Terms of Reference for each of the 4 opportunities
- All 4 application templates
- Applicant handbook
- UK PACT's GEDSI Guidance
- Risk management guide for applicants

Visit: https://www.ukpact.co.uk/country-programme/south-africa

For more information, visit www.ukpact.co.uk

Q&A



Wrap-up and next steps

Next steps

Reminder on upcoming timeframes for application

- These slides and Q&A from today's session will be published on the South-UK PACT web page in the coming days.
- The Call for Proposals will be launched in the week commencing **30 June 2025** on the South Africa-UK PACT web page. Detailed terms of reference will be published.
- A survey will be emailed to participants to help consortium-building and for additional feedback on this webinar.
- Any questions not addressed will be answered through clarifications questions once the call has been launched.
- For any technical issues when submitting an application online, please contact: southafrica@ukpact.co.uk

Visit:

www.ukpact.co.uk/countryprogramme/south-africa

UKEPACT

THANK YOU

Stay in touch:



www.ukpact.co.uk



southafrica@ukpact.co.uk